Coaching Checklist

By Kimberly French

□ Co		aching	
		Plan the approach before you start a coaching session.	
		Hold a preliminary meeting with the learner to establish the ground rules.	
		Identify and agree the learning needs.	
		Determine the learning objectives.	
		Agree success criteria.	
		Review the options and make a detailed plan.	
		Identify the learners learning style.	
		Identify suitable opportunities for coaching.	
		Carry out the session or program of sessions.	
		Give a clear and easy-to-follow demonstration.	
		Watch for signs that the learner has missed something.	
		Build in summaries and reviews at appropriate points.	
		Let the learner try out the task for themselves.	
		Provide the encouragement all learners need.	
		Provide honest feedback.	
		Plan development activities for the learner to undertake between coaching sessions.	
		Discuss and review the learner's success against the criteria and standards for acceptable performance.	
		Discuss how well the learner handled the learning process.	
		Plan more coaching if the task or the learning objectives haven't been met in full.	
	Co	Coach Skills	
		Caring, supportive and patient.	
		Have good listening skills.	
		Aware of their own strengths and weaknesses.	
		Have good verbal and non-verbal skills.	
		Good observers and counsellors.	