Job Search Checklist

By Alex Strickland

Preparation Phase

- Create your resume Prepare several versions (a different one for each position you are applying for).
- Create Electronic Versions of Resume Use plain text, standard fonts for all resumes to be imbedded in e-mails or attachments.
- **Test your resume** Show it to several people and get their suggestions.
- Define your limits Geographic preferences, salary, job type.
- List everyone you know Categorize and prioritize your list (Your Network).
- List companies who might hire you. Categorize and prioritize your list (Your Target Companies)
- Create a Record Keeping System Calls/messages sent, companies/people contacted, responses received, resumes sent, information received, meeting and phone call notes, interviews, thank you notes sent.
- □ Create a Weekly Schedule & List of Tasks Set aside particular hours each day for job searching.
- Create Self-Marketing Materials. Brochure? List of projects? Paper versions? Electronic versions?
- Create Business or Networking Cards Hand them out at meetings, interviews, etc.
- Create a Personal Marketing Campaign Job search plan of what you will do when, how many people you will contact, etc.
- Develop a Needs-Contribution Statement List of industry requirements compared to your list of capabilities.
- □ Contact people who may be references Both professional and personal; use them as "advisors" for your job search.
- Create your "30-Second Elevator" Speech Name, qualifications, capabilities, history, skills.
- □ Practice your "Reasons for Leaving" Speech If you are going to need to leave your current job to pursue you new job, prepare a professional statement explaining why.
- □ Write several sample Cover Letters Different versions for different jobs, on both paper and electronic.
- □ Prepare short versions of Your Biography For inclusion in e-mails, job search internet sites, etc.
- Check the Resource Center, Library, Bookstores, etc For job search and how-to resources, book, and articles.
- Gather office materials Resume paper, stamps, envelopes, paperclips, a professional pen (that does not click).
- Start an Appointment Calendar Paper or electronic (whichever will keep you better organized).

		Set up a Workspace To keep your records and materials orderly, space for computer, printer, etc.
		Set up E-mail Make sure it is a professional sounding e-mail account (school e-mail addresses are fine), create your e-signature.
		Set up phone Answering Service Create a professional outgoing message.
		Create a Personal Job Search Website Include your resume, projects (remember anyone may be able to see it).
	Active Job Search Phase	
		Contact everyone you know Use this list you created in the Startup Phase (talk to anyone new you meet).
		Contact people that know of openings Ask them for additional opportunities & possibilities, names, companies, etc.
		Contact people to ask for an interview Ask them for advice about your job search, not for a job.
		Attend Professional Society Events Tell everyone you meet about your job search, pass out business cards, collect names.
		Attend Social & Community Events Tell everyone you meet about your job search, pass out business cards, collect names.
		Join a career orientated support group.
		Expand your Internet search Respond immediately to any openings, in your field, that you see.
		Subscribe to mailing lists and ENewsletters May list jobs, networking information, events.
		Revise Resume and other materials Keep all your information updated as changes happen with you and the job market.
		Register with Job Search Agencies Employment agencies, placement agencies, temp agencies, etc.
		Answer the Phone in a Professional Agency Minimize background noise, be ready to take notes.
		List Questions to Ask an Interviewer The interviewer may call, so be prepared with questions and answers.
		Practice Interview Questions & Answers The interviewer may call, so be prepared with questions and answers.
		Do something professional every week Do volunteer work, or attend courses, workshops, events, trainings, or presentations.
		Create an Interview Agenda List items you want to cover in the interview and take it with you to the interview.
	We	ekly Tasks to React to Immediately
		E-mails, letters, and thank you notes.
		Phone calls.

- □ Meetings.
- □ Other networking activities.
- □ Check printed want ads.
- □ Updated resume and other documents.
- □ Update and review Job Search Plan.
- □ Update List of Tasks to be completed.
- □ Updated Weekly Calendar.
- Daily Tasks to React to Immediately
 - □ Respond to any opportunities.
 - □ Check E-mail several times a day.
 - □ Check Internet Job Search sites and Newsletters.
 - □ Check Job Posting on Target Company Websites.
 - □ Contact more companies and people.
 - □ Check your messages in case you missed a call.
 - □ Maintain your personal appearance.
 - □ Do something fun and personal (to remain sane).